



Government of the  
Murmansk region

# MURMANSK REGION — A FLAGSHIP OF ARCTIC DEVELOPMENT

#toliveinthenorth





The Murmansk region is a region of opportunities for everyone.  
We are rich in mineral resources, have an ice-free port  
and offer a gateway to the Northern Sea Route.

All these advantages, combined with preferential treatment offered  
to residents of the Arctic Zone of the Russian Federation  
and the ADZ Capital of the Arctic, as well as a number  
of regional support measures, make the Murmansk region  
an attractive area for investing in establishment  
and development of large-scale industrial facilities.

We are already implementing projects which will make  
a significant contribution to the national economy for decades to come.

All this is part of our strategic plan To Live in the North. After all,  
the potential of the Murmansk region is boundless, just like the North!



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Andrey Chibis,  
Governor of the Murmansk region





НА  
СЕВЕРЕ —  
ЖИТЬ!



# GENERAL INFORMATION

## RUSSIA'S NORTHERN GATEWAY

direct access to high seas without the need  
to sail international straits

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## LARGEST TRANSPORT HUB у северных берегов России

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## PROXIMITY TO CENTRAL RUSSIA

1.5-hour flight distance to Saint Petersburg  
2-hour flight distance to Moscow

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Region's administrative center  
is the Hero City of Murmansk  
**WORLD'S LARGEST CITY  
BEYOND THE ARCTIC CIRCLE**



**100%**  
**ARCTIC**

**ALL OF THE  
MURMANSK  
REGION**

is within the Arctic Zone  
of the Russian Federation

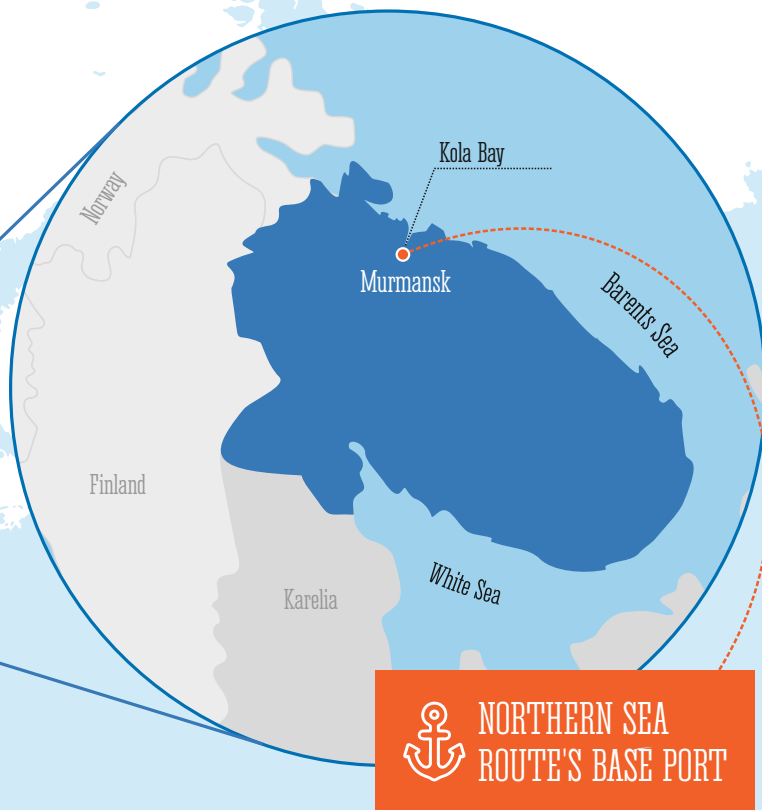


# MURMANSK REGION

Moscow time zone  
UTC+3:00

144 900 sq. km  
area

☆ 25th largest region  
in the country by area



Population



## Migration gain in 2023

More people moved to than left the Murmansk region for the first time since 1989

Heading North!  
Service for employers





## Arctic backbone settlements

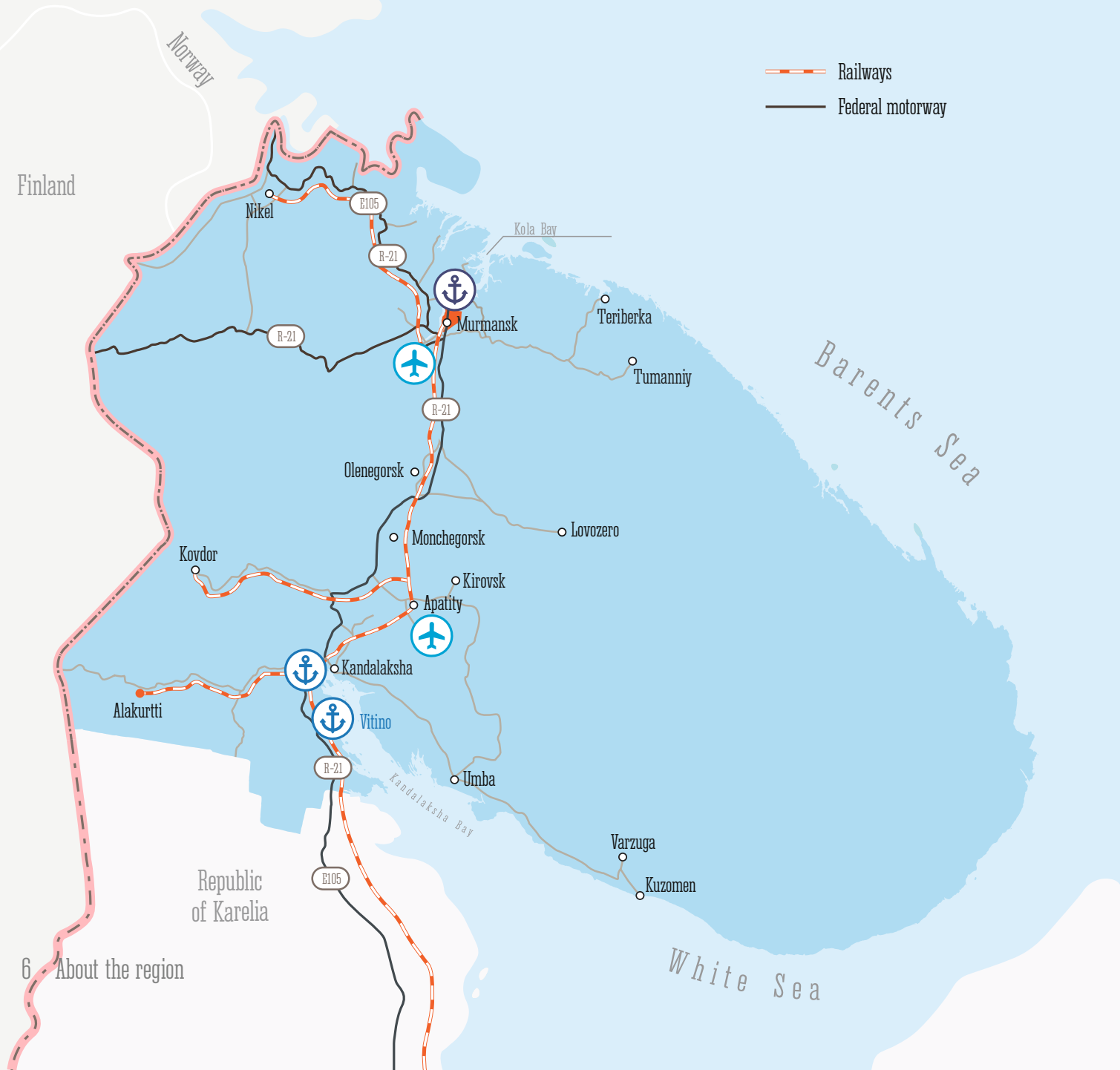
- Murmansk agglomeration
- Kirovsk-Apatity agglomeration
- Monchegorsk agglomeration

70% of region's population



# TRANSPORT INFRASTRUCTURE

-  Railways
-  Federal motorway





# 3 seaports



- ☉ Seaport of Murmansk in the Kola Bay of the Barents Sea
- ☉ Seaport of Kandalaksha in the Kandalaksha Bay of the White Sea
- ☉ Seaport of Vitino in the Kandalaksha Bay of the White Sea

# 2 airports



- ☉ Murmansk International Airport (MMK)
- ☉ Khibiny airport in Apatity (KVK)

# 3723 km of motorways

- ☉ more than 800 km of federal motorways

# 870 km of railways



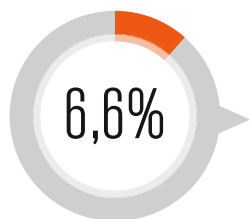
# LOGISTICS



58

m tons  
in 2023

All Russian ports  
handled 883.8 m tons  
of cargo



of national port  
and offshore terminal  
cargo tonnage

TOP-5  
of Russia's ports by cargo tonnage



53,7 sq. km  
of water area

>110  
berths

CAN HANDLE  
vessels of any size

Transshipment of a WIDE  
range of cargo



# BASE OF NUCLEAR-POWERED ICE-BREAKING FLEET

☑ ensuring continuous operation of the Northern Sea Route



## SEAPORT OF VITINO

Nord Star terminal will become  
an economic mainstay  
in the settlement of Beloye more

- ☑ This is first resident of the Russian Arctic Zone
- ☑ Will handle up to 12 m tons of oil and petroleum products per year



# KEY DEVELOPMENT PROJECTS

## COMPREHENSIVE DEVELOPMENT OF MURMANSK TRANSPORT HUB

up to

110

m tons

of cargo per year  
by 2030



15 December 2023

test operation started



Upon completion

45

m tons

carrying capacity  
to the port of Murmansk



The LARGEST  
transport hub  
at Russia's  
northern shores



## CONSTRUCTION OF THE VYKHODNOY—LAVNA RAILWAY BRANCH



## KEY BRANCH LINE

for projects which will  
provide cargo flows  
for the Northern Sea Route

## LAVNA COAL TRANSSHIPMENT TERMINAL



18 m tons  
per year

AN ANCHOR PROJECT for the comprehensive  
development of Murmansk transport hub

## ОАО Russian Railways

Development of the Murmansk-Volkhovstroy railway line  
Renovation and second track construction  
on the Murmansk-Olenegorsk section

1326 km in length

# KEY DEVELOPMENT PROJECTS

## LNG CONSTRUCTION CENTER



RUSSIAN PRESIDENT VLADIMIR PUTIN  
LAUNCHES FIRST LNG TRAIN

✓ ANCHOR resident of the ADZ  
**ONE OF A KIND  
IN THE WORLD**

✓ August 2023  
First LNG train on a gravity-based  
structure delivered to Yamal



☑ WORLD'S FIRST FACILITY for serial production of natural gas liquefaction trains on gravity-based structures

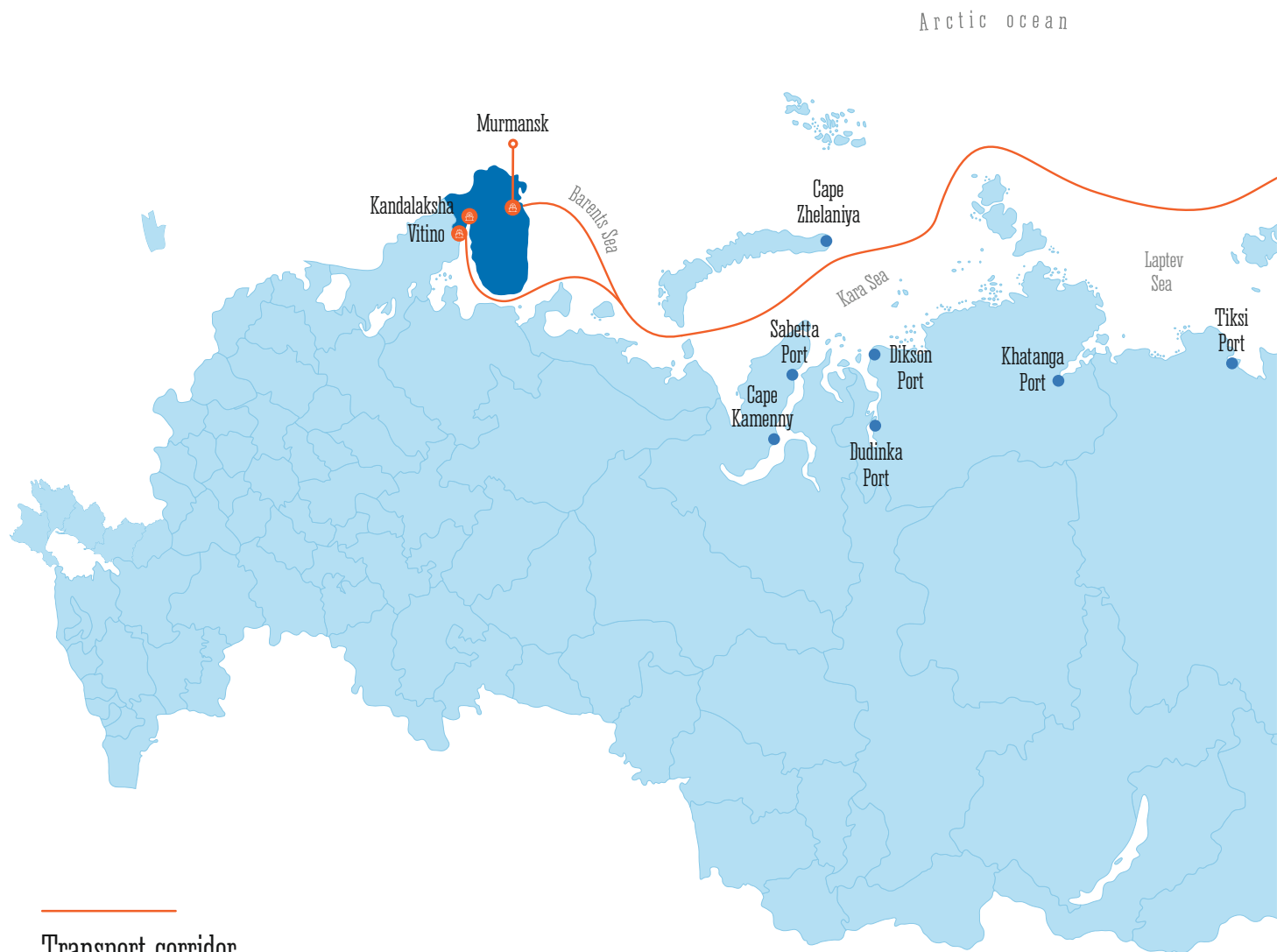
☑ The workshop is 93 metres tall which makes it the largest building north of the Arctic Circle

☑ The workshop where LNG trains are assembled is the largest manufacturing workshop in Russia with a structural volume of more than 9 million cubic metres

☑ Facility's total weight is about 640,000 tons

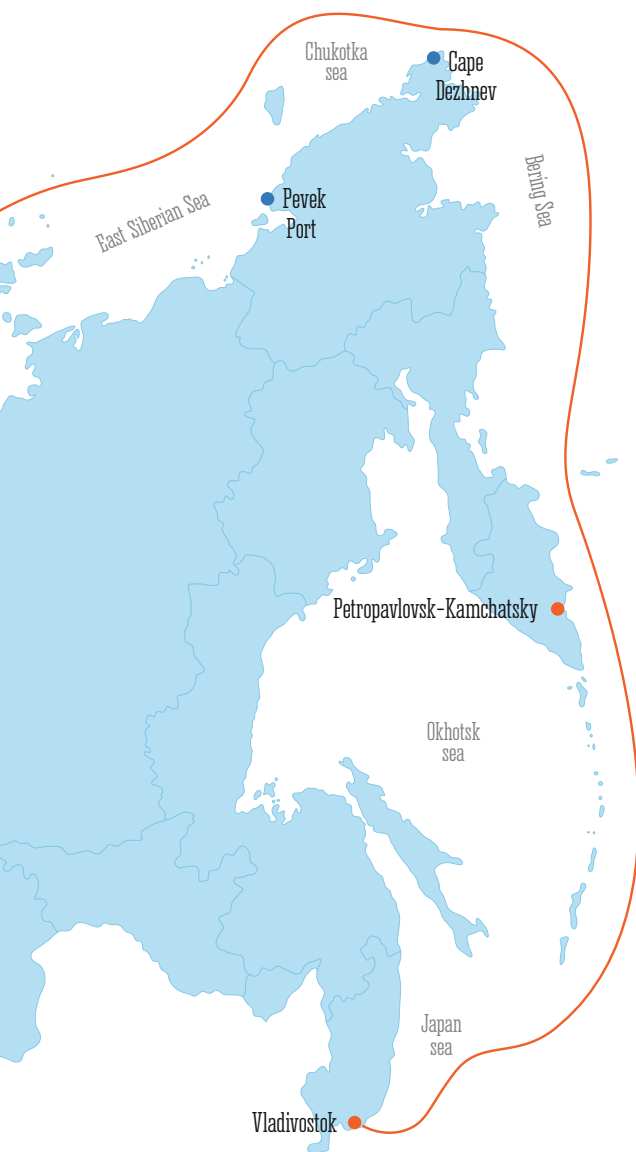


# MURMANSK — NORTHERN SEA ROUTE'S BASE PORT



Transport corridor





# NORTHERN SEA ROUTE

Russia's main shipping  
passage

40%

shorter distance to the East  
from European Russia



# NORTHERN SEA ROUTE DEVELOPMENT

## WESTERN TRANSPORT & LOGISTICS HUB

☑ Container terminal for international maritime transit

11 m tons of cargo  
per year

1 m TEU

Key element of the Eurasian Container Transit project

MARITIME TERMINAL  
FOR CARGOES FROM THE  
REPUBLIC OF BELARUS

30 m tons  
per year

## SHIP REPAIR CLUSTER

☑ Will serve more than 80%  
of Murmansk-registered fleet

The implementation of the project will meet the demand for  
full range of ship maintenance services in the Russian Arctic Zone

## OFFSHORE LNG TRANSHIPMENT TERMINAL

10.4 m tons  
per year



## POLAR EXPRESS

Construction of the  
Murmansk—Vladivostok  
trans-arctic submarine  
communication line

12.5  
km of  
fiber-optic cable

DEVELOPMENT  
of port infrastructure along  
the Northern Sea Route



# REGION'S MINERAL RESOURCES

~ 30%

of all known minerals  
are found in the region

~ 75%

of elements in the  
periodic table

> 60

large proven deposits



The Khibiny mountains contain **world's largest deposits**  
of apatite, a source of phosphorus

## SHARE IN NATIONAL OUTPUT

100%

Apatite and nepheline  
concentrates

100%

Loparite  
concentrate

95%

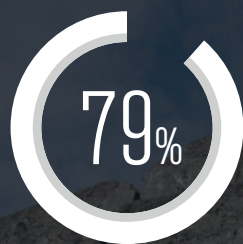
Nickel

10%

Iron ore  
concentrate

# RESOURCE POTENTIAL

✓ Deposits in the Murmansk region contain



OF RUSSIA'S  
PHLOGOPITE  
RESERVES



OF RUSSIA'S  
VERMICULITE  
RESERVES



OF RUSSIA'S  
FELDSPAR  
RESERVES



OF RUSSIA'S  
LITHIUM RESERVES

are contained in rare  
metals deposits of the  
Murmansk region



Estimates show that the  
Kolmozerskoye deposit  
contains more than

**18.9%** of Russia's  
lithium reserves



It is the largest and most promising  
lithium ore deposit in the country



# MINERAL RESOURCE DEVELOPMENT PROJECTS

₽100b

to be invested in the development  
of Kovdor Mining and Processing Plant



✓ **STABLE** mining and  
production through 2047

Development  
of the Oleniy ruchei mine

**THIS WILL FULLY MEET THE  
DEMAND** for phosphates from domestic  
fertilizer manufacturers

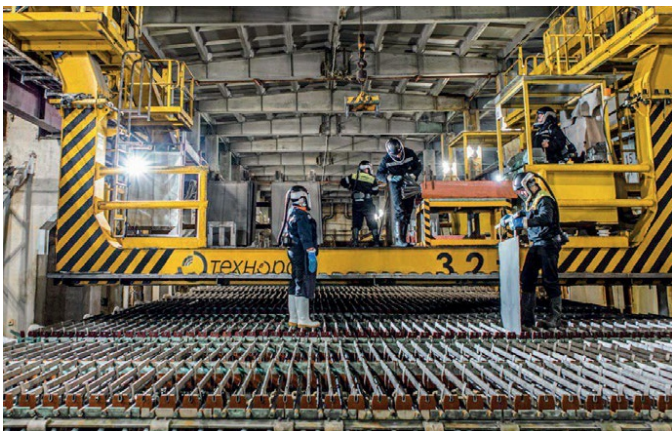
More than **₽50b** already invested  
More than **2100** jobs have been created

Development  
of Pechegubskoye  
iron ore deposit

**ENSURING OPERATION**  
through 2038







In 2019–2023, region's  
largest industrial companies  
invested more than

₽502b

- ✓ Novatek
- ✓ EuroChem
- ✓ PhosAgro
- ✓ Acron
- ✓ Nornickel
- ✓ Severstal



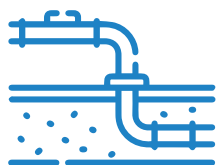
## LITHIUM PROJECT

- ✓ Geological exploration completed

Upon its development, the Russian  
Federation may become a

**TOP-3** world's largest  
lithium producer

# GAS SUPPLY INFRASTRUCTURE DEVELOPMENT



Gas pipeline from Volkhov  
to Murmansk is more than

**1300 km**



Production

**20.4 m tons of LNG per year**



Gas pipeline and LNG  
**ARE INCLUDED  
IN RUSSIA'S ENERGY  
STRATEGY**



**25,000 jobs** to be created during the peak phase  
**1,500 jobs** during the operational phase



At least **₱1.8 trillion** in fixed capital investment



Gas pipeline routing  
included in the  
**RUSSIA'S TERRITORIAL  
PLANNING SCHEME**



# FISHERIES AND SHIP REPAIR



Fishermen of the  
Murmansk region  
**ACCOUNT FOR**

- ✓ **More than 10%**  
of Russia's total fish catch
- ✓ **More than 55%**  
of catch in Northern Fishery Basin

**~150**

companies engaged in commercial  
and coastal fisheries



- ✓ Every  
**10th ton**  
of fish products  
in Russia is produced by  
Murmansk-based  
companies

✓ **2.5 times growth**  
in commercial aquaculture output

- ✓ 2019 — 33,823 tons
- ✓ 2023 — 83,474 tons





20,8%

of Russia's  
total commercial  
aquaculture output

## UDARNIK TERMINAL



Establishment of a modern maritime  
reefer terminal offering a full range  
of services for fishing vessels  
and fish deliveries

Commercial cold storage warehouse of

**10,000 ton**  
capacity

# ENVIRONMENT

## KOLA WIND FARM

☺ 57 wind turbines

☺ Total capacity  
201 MBt

World's largest wind park  
north of the Arctic Circle

3rd place

in national environmental  
ranking

After 2023,  
the Murmansk region

joined  
the group  
of top

☺ most efficient regions in terms  
of digital maturity in the country

Communications and  
the Internet



100%

☺ connected to the Internet



# MURMANSK REGION'S KEY ENTERPRISES



## ECONOMIC GROWTH OVER 5 YEARS

- GRP per capita  
up 2.5 times
- ₽1.7m per inhabitant

TOP-10 nationwide

- Average wage  
up 20.2%

Tenth in the country

- LARGEST NUMBER  
OF RESIDENTS  
OF THE ARCTIC ZONE

ADZ and AZRF residents have invested  
more than ₽220b

The Murmansk region has

₽3.2 trillion

worth of projects in its investment  
programme

INVESTMENT

₽1.2 trillion

Regional budget revenue

₽523b

- More than in the 2008-2018 decade

The Murmansk region

is not a subsidized  
region

# IN 2023

The Murmansk region remained  
at the top of the Arctic  
Sustainable Development ranking

- by The Project Office for Arctic Development  
(the PORA Expert Center)

## 32,9%

share of manufacturing in GRP

8th highest in Russia

Analytical credit ranking agency  
(ACRA) upgraded Murmansk region's  
credit ranking to

ACRA A(RU), outlook Stable

The Murmansk region entered  
TOP-15 of regions  
with highest quality  
of urban environment

- 12% growth from 2019
- according to the Ministry  
of Construction, Housing and Utilities

The region  
went up to 22nd place  
in the ranking  
of Russian regions

- Up six places from 2022
- RIA Rating

● 13th place  
in the country  
in handling solid household waste

- According to the ranking  
in the Russian regions nomination  
of Green Award 2023

The Murmansk region joined  
the group  
of «advanced»  
regions

in the tourism development and hospitality  
industry sustainability ranking

## TOP-20

Russian regions by level  
of public-private partnership

- Up 17 places to 20th place

## TOP-20

Russian regions by share  
of manufacturing in GRP

- 45.1% — total share  
of manufacturing in GRP
- Russia's average is 33.6%

The Murmansk region is among

## TOP-30

Russian regions

Russian regions by rate of digital  
transformation outperforming all other regions  
in the Northwestern Federal District



# HUMAN CAPITAL

## SECONDARY VOCATIONAL EDUCATION

More than 120 trades  
and qualifications/subject areas

56 competences in the regional  
Professionals competition

- including 10 for juniors

100 modern workshops

12 colleges have permanent  
industrial partners

1 centre of advanced vocational training

Kola Science Centre of the  
Russian Academy of Sciences

**RUSSIA'S ONLY** federal research  
centre beyond the Arctic Circle



## SPECIALIZED CLASSES IN SECONDARY SCHOOLS

- FOSAGRO-classes
- NOVATEK-classes
- GAZPROM-classes
- ROSNEFT-classes
- EMERCOM-classes
- Military classes
- Transport&logistics classes
- Shipbuilding classes
- Psychology&pedagogic classes
- Yandex Academy
- Lyceum outlets

# SCIENCE



- 200 educational programmes
- MAU's first enrollment campaign ends in 100% recruitment
- MAU joined the Prioritet 2030 programme



MAU's Supervisory Board  
is chaired by  
First Deputy Prime Minister  
Denis Manturov

- The Murmansk region is a leading science hub in the Arctic
- The Murmansk region is 28th in the national research and technological development ranking
- Highest number of employees engaged in research and development in the entire Russian Arctic Zone





# THE ARCTIC IS CLOSER THAN IT SEEMS!

✈ 1,5-hour flight distance to Saint Petersburg | ✈ 2-hour flight distance to Moscow

Also, two hours is an average running time of a film.  
Watch one onboard en route to Murmansk!

Murmansk region — accessible exotic North



Northern  
lights



Polar day



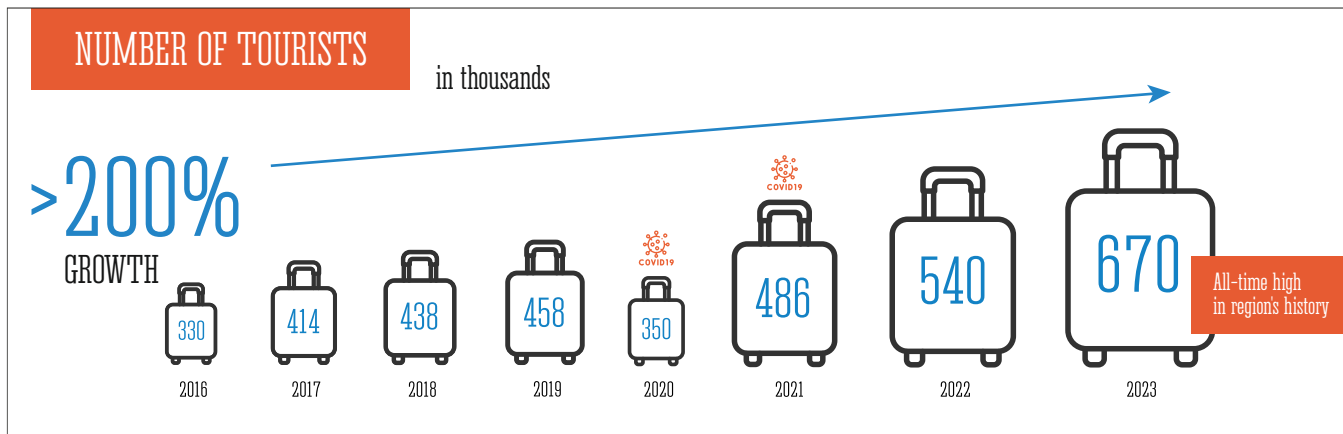
Polar night



Arctic cuisine



# ARCTIC TOURISM



More than  
**2.5 million** visitors since 2019



More than  
**5 million** passengers

The Murmansk region

## was second

most popular travel destination in Russia in 2023

- According to Tutu.ru booking&travel service

**Russian Travel Awards — 2024**

**1st place**

Territory of Arctic tourism  
Territory of autotourism

**2nd place**

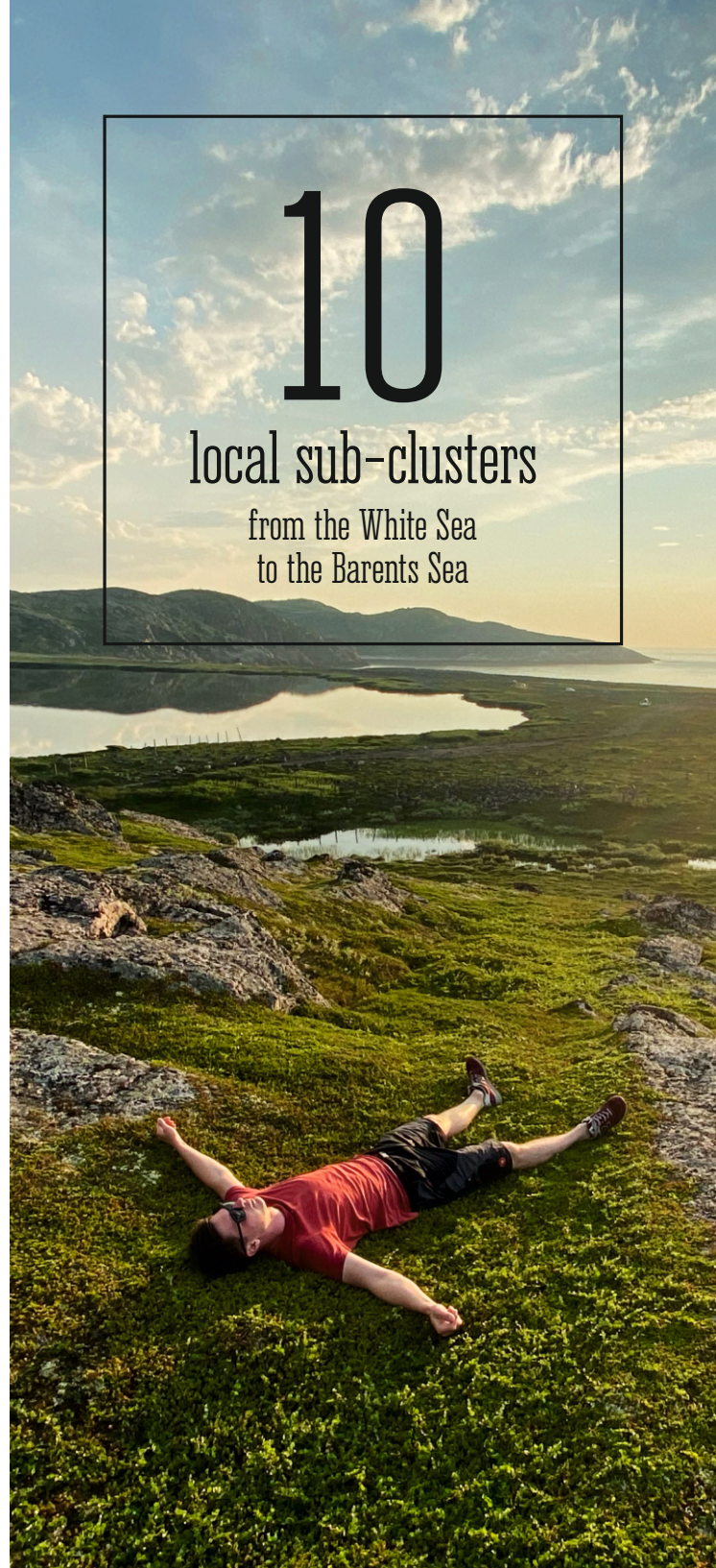
Territory of gastronomic tourism  
Best regional tourism marketing

# TOURISM&RECREATION CLUSTER

Tourist draws:

- Nature
- Skiing
- Local food
- Fishing
- Events
- Water activities (diving, kitesurfing, rafting)
- Quad bike, snowmobile  
and off-road safaris and rally racing
- Arctic cruises
- History&culture
- Indigenous people
- Industrial sites
- Minerals

10  
local sub-clusters  
from the White Sea  
to the Barents Sea





# INVEST IN ARCTIC TOURISM!

Russia's most popular destination  
for Aurora Borealis hunting

Teriberka topped the list  
of trending adventure tourism destinations in 2023

up 51% ● number of visitors to Teriberka

Bloggers and journalists called the Murmansk region  
one of the best regions  
for tourism in 2023 ● According to a Tutu.ru survey

Value of tourism services  
over four-year period

₽13b

In 2023,  
visitors spent

₽15,5b

● according to mobile phone  
operators big data



OVER 5 YEARS

THE GOVERNMENT  
OF THE MURMANSK REGION  
SUPPORTED

122

tourism development  
projects



# TERIBERKA — LAND'S END

**THE ONLY PLACE IN RUSSIA** accessible by car where you can see  
the Barents Sea, the main tourist draw of the Murmansk region



DEVELOPMENT FOCUS
Nature-based tourism
Thematic festivals
Wellness and relaxation
Outdoor activities
Arctic cuisine
Aquaculture and recreational fishing



The Teriberka Arctic Festival  
won bema!s  
Best Music Festival award

Best Experience Marketing Awards



# BELOMORYE — TWO SHORES OF THE WHITE SEA

Belomorye is an umbrella brand for the Kandalaksha and Terskiy districts in the south of the Murmansk region

## PORTS OF KANDALAKSHA AND VITINO



- Access to inland waterways and the Northern Sea Route

## BREATHTAKING NORTHERN NATURE

Numerous unique natural  
and archaeological monuments



## BETTER CLIMATE

compared to other parts  
of the region

## DEVELOPMENT FOCUS

Transport and logistics

Tourism and sports

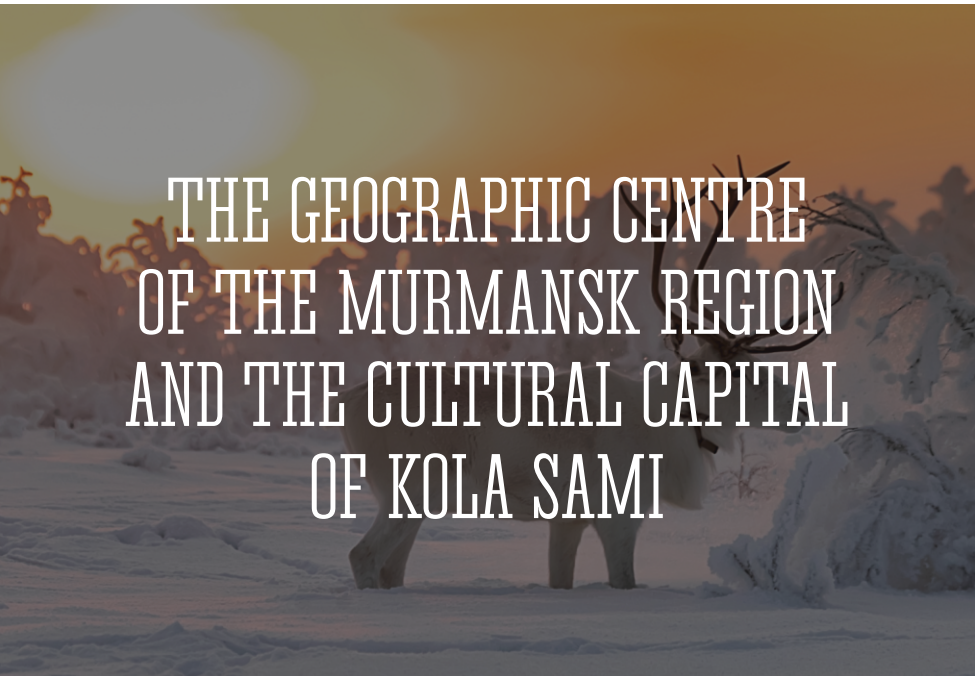
Motorway services

Agriculture

Fishing  
and fish farming



# LOVOZERO — A NORTHERN FAIRY TALE



THE GEOGRAPHIC CENTRE  
OF THE MURMANSK REGION  
AND THE CULTURAL CAPITAL  
OF KOLA SAMI

REINDEER  
HUSBANDRY CENTRE  
of the Kola Peninsula

SOURCE  
of rare and rare-earth elements

THE  
LARGEST  
and  
environmentally  
pristine area  
of the region



## DEVELOPMENT FOCUS

Mining

Tourism

Motorway services

Reindeer husbandry  
and food production

Healthcare

Recreational fishing  
and fish farming

# THE Khibiny Mountains — on top of the region

## Russia's largest snow structure

- the Snow Village in Kirovsk is in the Russian Book of Records

## Russia's northernmost botanical garden

- The Polar-Alpine Botanical Garden-Institute KSC RAS

### DEVELOPMENT FOCUS

Tourism	Temporary accommodation
Education	Sports and outdoor activities
Arctic cuisine	Sporting events and competitions



# TOP-10

of Russia's  
most breathtaking  
mountains

- Russia's longest skiing season —  
from early November to late May

# Threefold

increase in the number  
of tourists over three years

- 280,000 tourists in 2023

# PECHENGA DISTRICT

## WHERE THE ARCTIC BEGINS

- Murmansk region's northernmost area

### PRISTINE NORTHERN NATURE

- Rybachiy and Sredniy peninsulas' Nature Park



RICH in water and mineral resources



### POPULAR PLACE

for nature-based  
and adventure tourism

The district has  
**ONE OF THE  
DEEPEST BOREHOLE  
IN THE WORLD**

The Kola Superdeep Borehole —

**12262 m**

### DEVELOPMENT FOCUS

Mining

Tourism

Motorway services

Education

Healthcare

Temporary accommodation  
and restaurants



# BUSINESS SUPPORT

## Types

-  Financial support
-  Property support
-  Information support
-  Administrative support
-  Training and education

## Support measures

-  Special treatment regimes
-  Tax incentives, including for public-private partnership projects
-  Subsidies, grants, microloans and guarantees
-  Land without bidding, discounted property lease rates

# ONE STOP SHOP FOR AN INVESTOR

## MURMANSK REGION DEVELOPMENT CORPORATION

One stop shop for investors in the region



One of the most effective  
in the country

### INFORMATION SUPPORT

Advisory and information services  
and project follow-up

### ASSISTANCE IN RECEIVING SUPPORT

Identifying applicable subsidies  
and preferences for a project at any stage

### ASSISTANCE IN PREPARING DOCUMENTS

Financial and economic assessment of the project,  
assistance in the preparation and submission  
of an application for support

### SECURING LAND

Selection of a land plot, assistance  
in connection to utilities

### COMMUNICATIONS

Dialogue with regional  
and municipal authorities



PROPOSE  
a project

You contact ONE organization where you will get comprehensive support for your project from idea to launch

## WHO CAN APPLY

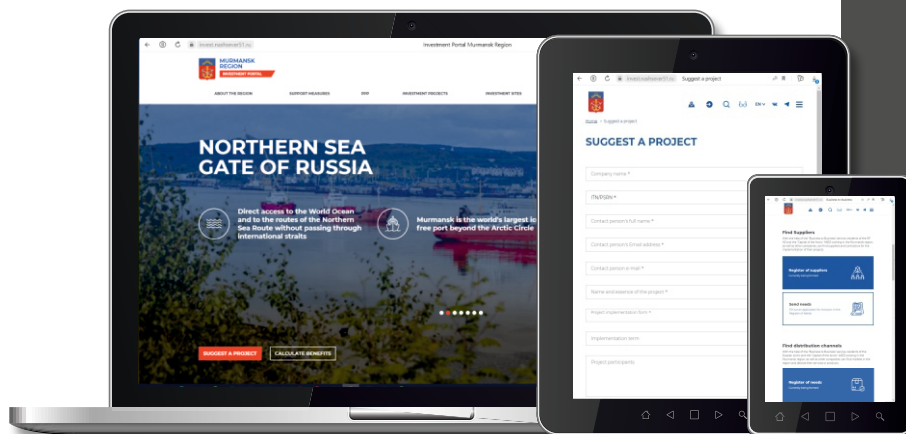
An entrepreneur who plans  
to upscale their business  
or launch a new investment  
project

If you have  
a business idea or project  
at any stage

Investment of any size

Any line of business

# INVESTMENT PORTAL OF MURMANSK REGION



[invest.nashsever51.ru](http://invest.nashsever51.ru)

ONE STOP SHOP  
for an online investor

## ONLINE SERVICES



Arctic preferences  
calculator



Identify business support  
measures



Select an investment site  
for a project



Find a supplier  
or present your needs



Propose a project



Sign up for a consultation



Investor's own account



Direct contacts



# REGIONAL SUPPORT FOR INVESTMENT PROJECTS

## Strategic investment project

- Project on creation of new or modernization of existing fixed assets estimated at 10 billion rubles
- Support period: 5 years
- Benefits: property tax 0%\*, provision of land without tendering

## Regional investment project

- Project on creation of a new enterprise or new production facilities for the production of goods products. 90% of the organization's revenues should be generated as a result of the project implementation with an investment volume of 50 million rubles in the first three years or 500 million rubles in the first 5 years
- Benefits: income tax 10%, property tax 0%

## Priority Investment Project

- Project on creation of new or modernization of existing facilities of basic funds with volume of investments from 100 million Rubles
- Support period: 3 years
- Benefits: property tax 0%, provision of land without tendering

## Large-scale investment project

- Strategic or high priority investment project in the Murmansk area
- Support period: 3/5 years
- Benefits: property tax 0%, provision of land without tendering
- Provision of land without tender procedures for a project on creation or modernization of social facilities with investments starting from 20 million rubles

\* 0% for 10 years for investment above p150b

# CAPITAL OF THE ARCTIC ADVANCED DEVELOPMENT ZONE (ADZ)



The first and only ADZ in the Arctic Zone of the Russian Federation offering the same preferences as in the Russian Far East



The ADZ area includes parts of Murmansk, Kola district and ZATO Vidyaevo

## CRITERIA FOR APPLICANTS

Resident status may be obtained by commercial organisations and individual entrepreneurs which are **registered in the territory of the ADZ** and which do not have branches outside the ADZ

The minimum amount of capital investment is **500,000 rubles** (excluding VAT)

Eligible activities are specified in Decree of the Government of the Russian Federation No. PP RF-656 of 12 May 2020 On the Establishment of the 'Capital of the Arctic' Advanced Development Zone"

**The applicant may not have** the status of a participant in a regional investment project

**The applicant may not be** in the process of reorganisation, liquidation or bankruptcy

**The applicant must not have** arrears in taxes and fees and insurance contributions to state extra-budgetary funds of the Russian Federation or debts with regard to other obligatory payments to the budgets of the budget system of the Russian Federation for the past calendar year exceeding 25% of the book value of applicant's assets

# HOW TO BECOME A ADZ RESIDENT?

- The applicant **COMPILES A DOCUMENT PACKAGE** and submits an application for the conclusion of an agreement on investment activity to the management company

- Documents may be submitted electronically at [ERDC.RU](http://ERDC.RU) or as a hard copy

15 days



● application review time

+10 days

Response forwarded to the applicant after the decision is made

+1 days

Conclusion of the agreement

+5 days

days Inclusion in the ADZ residents' register



Investor compiles a document package for the application



A filled out application form



Constituent documents (for legal entities)



Business plan in the prescribed format



Certificate of registration with the tax authority



Certificate of state registration / Record sheet of the Unified state register of legal entities



Accounting statement for the 3 previous years with a breakdown by type of activity (for operational businesses)



Financial model



Copies of land titles (if available)



Project implementation schedule



Submission of the application and documents



Decision



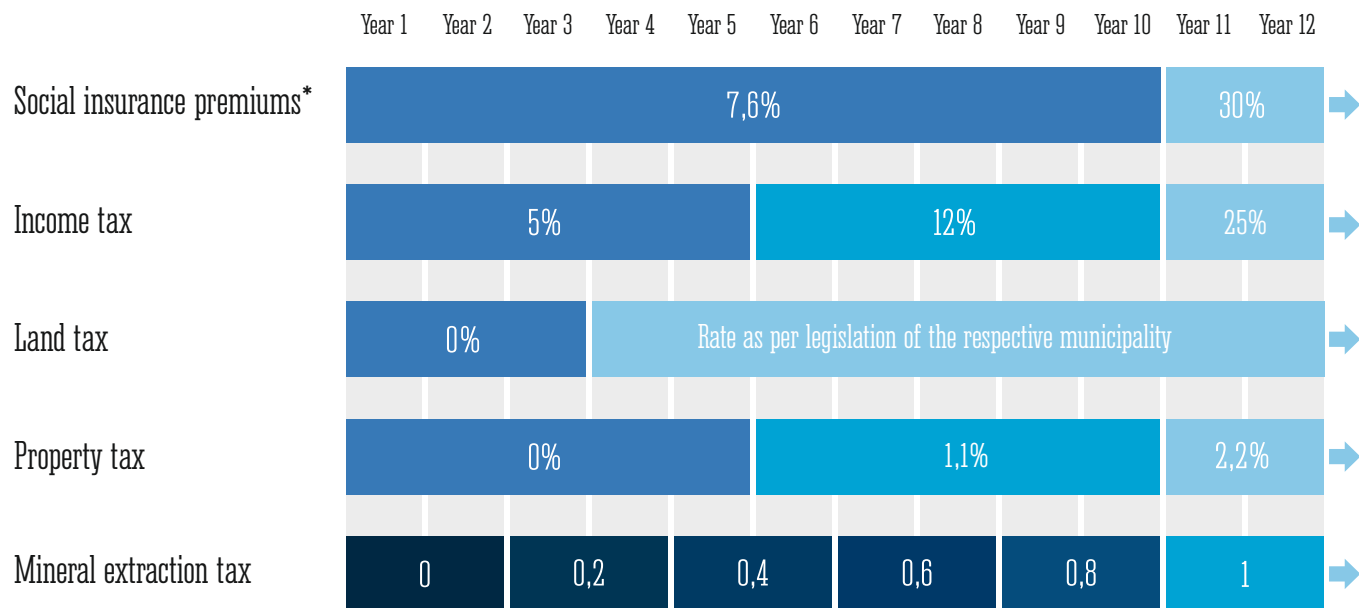
Conclusion of the agreement



Inclusion in the ADZ residents' register



# PREFERENCES FOR ADZ RESIDENTS



\*For newly created jobs

## ADMINISTRATIVE PREFERENCES



Possibility to establish a **FREE CUSTOMS ZONE** on residents' land plots



Provision of **LAND PLOTS** at preferential lease and redemption rates



No quota on recruitment of **FOREIGN LABOUR**

A MILLION  
RUBLES —  
A MILLION  
IDEAS!



Business support  
in the Arctic



# THE ARCTIC ZONE OF THE RUSSIAN FEDERATION



THE ENTIRE MURMANSK REGION is a special economic zone

## CRITERIA FOR APPLICANTS

Resident status may be obtained by commercial organisations and individual entrepreneurs  
registered in the Russian Arctic Zone

The minimum amount of capital investment is 1 000 000 rubles (excluding VAT)

The investment project or activity **must be new** to the applicant at the time of submitting the application

A new project is a project in which, at the time of submitting the application,  
the amount of capital investment made is less than 25% of the total investment provided for in the business plan  
(excluding the costs of purchasing licences for use of subsurface resources (if applicable))

The applicant **may not be** in the process of reorganisation, liquidation or bankruptcy

The applicant **must not have** arrears in taxes and fees and insurance contributions to state extra-budgetary funds  
of the Russian Federation or debts with regard to other obligatory payments to the budgets of the budget system of the  
Russian Federation for the past calendar year exceeding 25% of the book value of applicant's assets



Eligible are costs related to the creation or modernization of immovable property/combination of movable  
and immovable property. Costs incurred prior to obtaining the AZRP resident status are not eligible



# ARCTIC-RUSSIA.RU

Investment projects can be submitted online in the personal account of the investor on the [ARCTIC-RUSSIA.RU](https://arctic-russia.ru) website.



Minimal  
documents



Submitting an  
application online



Technical and  
consulting support

## DISCOVER THE ARCTIC!

If it works here — it'll work anywhere

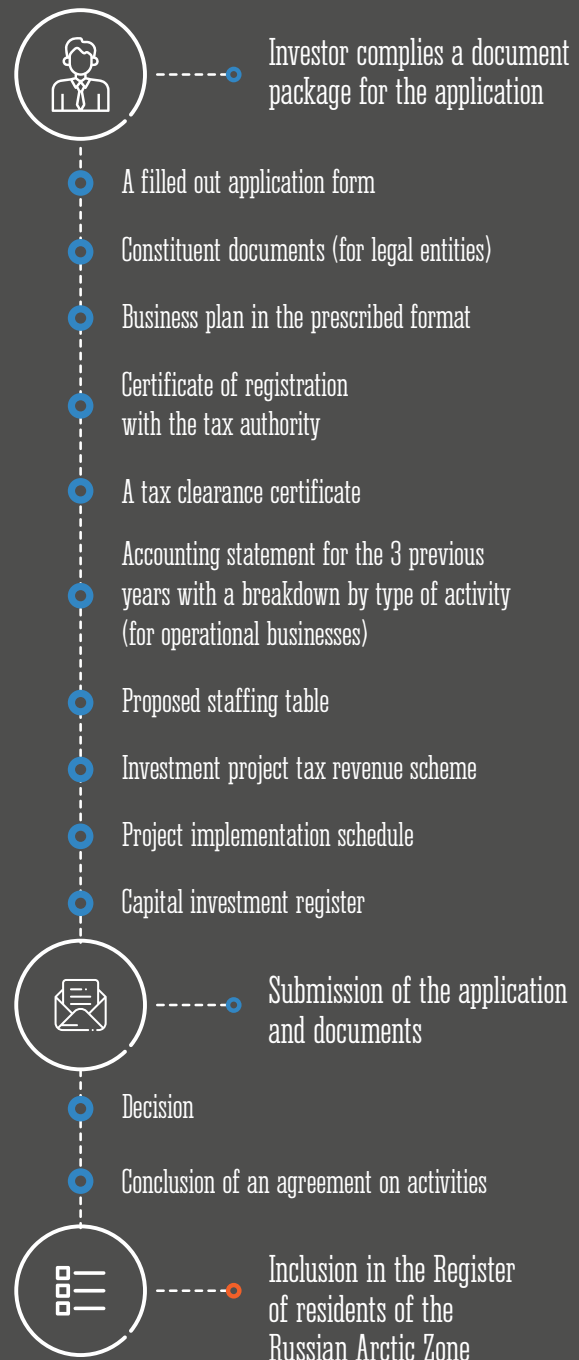


# HOW TO BECOME AN ARCTIC ZONE RESIDENT

- An applicant **COMPILES A DOCUMENT PACKAGE** and submits an application to the management company for the conclusion of an agreement on investment activity
- The application **MUST CONTAIN** description of the proposed activity, address of the land plot, agreement's period and if the applicant will use the free customs zone regime
- Documents may be submitted electronically at **ARCTIC-RUSSIA.RU** or in a hard copy. Investor compiles a document package for the application



**58** types of economic activities  
where small and medium-sized businesses are exempt from requirement to invest in real estate



# APPLICATION REVIEW

The Arctic Zone resident registration procedure is strictly regulated and is made as simple as possible for the potential investor. It takes up to 37 days.



## REASONS FOR REJECTION

- Failure to submit required documents
- The business plan does not meet criteria established by the The Ministry for the Development of the Russian Far East and the Arctic
- A legal entity/individual entrepreneur is registered outside the Arctic Zone
- Tax arrears exceeding 25% of the book value of applicant's assets or the applicant is in bankruptcy proceedings

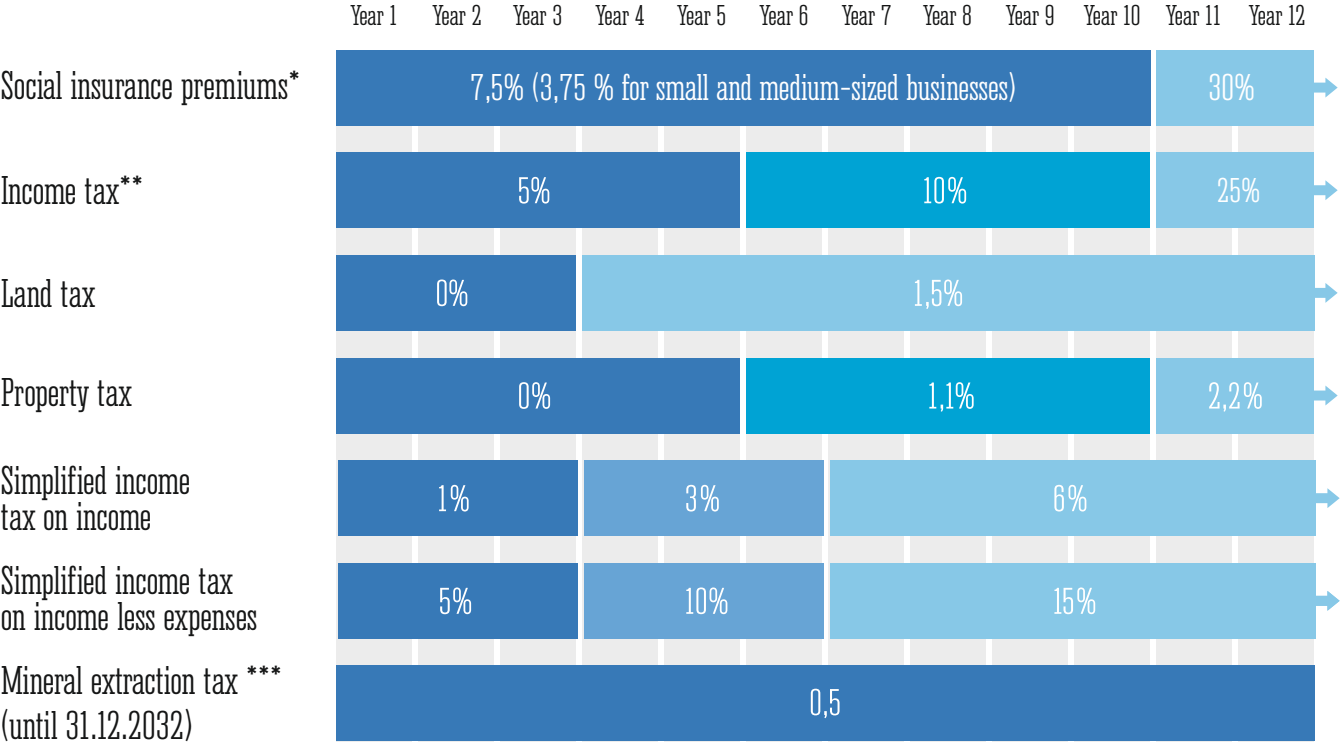


## FREE CUSTOMS ZONE

If the application stipulates the use of free customs zone regime, the management company will notify the customs authority of the applicant's registration as an AZRF resident on the day of registration.



# PREFERENCES FOR THE ARCTIC ZONE RESIDENTS



\* Not applicable to hydrocarbon extraction projects    \*\* Not applicable to mineral extraction projects    \*\*\* For new deposits only

ADMINISTRATIVE PREFERENCES		
 Possibility to establish a <b>FREE CUSTOMS ZONE</b> on residents' land plots	 Provision of <b>LAND PLOTS</b> at preferential lease and redemption rates	 Recruitment – job fair

# EFFECTIVE COMBINATIONS OF PREFERENCES FOR DOING BUSINESS IN THE RUSSIAN ARCTIC ZONE

## Medium-sized businesses

- Subsidized social insurance premiums (7.5%)
- Tax incentives
- Representation in court by the management company
- Other preferences and incentives

## Individual entrepreneurs and small businesses

- Subsidized social insurance premiums (3.75%)
- Tax incentives, including simplified tax system
- Loans at discounted rates
- Other preferences and incentives

## Large businesses

- Free customs zone
- Tax incentives, including for mineral extraction tax
- State infrastructure support
- Other preferences and incentives



Federal Law No. 193-FZ of 13 July 2020  
On State Support of Business in the Russian Arctic Zone

# REGIONAL SUPPORT OF PUBLIC-PRIVATE PARTNERSHIP PROJECTS

PPP DEPARTMENT OF THE MURMANSK REGION DEVELOPMENT CORPORATION –  
a special-purpose entity responsible for the follow-up of PPP projects

- Expert review of project documentation

- Advice

- Optioneering of project's organizational and legal structure

- Assistance in securing debt financing

- Identifying support measures

- Preparation of documents

- Support in negotiations with a public/private side

- Coordination of parties' actions

- Project follow-up from start to finish

- Taking care of ongoing matters



PROPOSE  
a PPP project





# TAX INCENTIVES FOR PPP PROJECTS IN THE MURMANSK REGION

## PROPERTY TAX EXEMPTION

for property created or reconstructed under:

- concession agreements
- public-private partnership agreements
- municipal-private partnership agreements

concluded after 1 JANUARY 2020



Support period -

**5 YEARS**



## PUBLIC-PRIVATE PARTNERSHIP IN THE ARCTIC

You can implement an investment project related to infrastructure facilities in the Murmansk region through concession agreements and energy service contracts

BY USING THE UNIQUE ADVANTAGES OF THE PREFERENTIAL TREATMENT OFFERED IN THE RUSSIAN ARCTIC ZONE

# SME SUPPORT



**мой бизнес**  
Мурманск

- Murmansk region' Entrepreneurship Support Centre
- Murmansk region's Fund for the Development of Small and Medium-sized Business
- Murmansk Regional Innovation Business Incubator
- Murmansk Region's Centre for Cluster Development
- Murmansk Region's Export Support Centre
- Murmansk region's Fund for Industrial Development

# SUPPORT OF SMALL AND MEDIUM-SIZED BUSINESSES

## 51 SUPPORT MEASURES



More than

# 105,500

people employed in small  
and medium-sized businesses  
by the end of 2023

Small and medium-sized  
businesses received more than

# ₽1.4b

worth of support over five years

Small and medium-sized  
businesses paid back

# ₽9.8b

in taxes over five years



## MURMANSK REGION'S ECONOMIC STABILITY TASK FORCE





# MICROLOANS

## EXPRESS

up to 1.5 years | up to 200,000 rubles  
up to 10% p.a.\*

## STARTER

up to 3 years | up to 700,000 rubles  
up to 7% p.a.\*

## SOCIAL ENTREPRENEURSHIP

up to 2 years | up to 1,000,000 rubles  
up to 5% p.a.\*

## STANDARD WORKING CAPITAL

up to 3 years | up to 200,000 rubles  
up to 10% p.a.\*

## STANDARD — INVESTMENT PURPOSES

up to 3 years | up to 200,000 rubles  
up to 10% - 12% p.a.\*

## PRIORITY

up to 2 years | up to 1,000,000 rubles  
up to 5% - 9% p.a.\*

## TRUST

up to 2 years | up to 1,000,000 rubles  
up to 12% p.a.\*

## PROJECT DEVELOPMENT

up to 3 years | up to 5,000,000 rubles  
up to 9% - 10% p.a.\*

## LOANS FOR SELF-EMPLOYED

up to 2 years | up to 500,000 rubles  
up to 5% p.a.\*

\*depends on Bank of Russia's key rate

# GRANTS AND SUBSIDIES

## GOVERNOR'S START FOR THE SUPPORT OF ENTREPRENEURIAL INITIATIVES

up to 2,000,000 rubles (grant)

up to 1,000,000 rubles (loan)  
9% p.a.

up to 10% applicant's  
co-financing

## GRANT FOR PURCHASE OF A FRANCHISE

up to 1,000,000 rubles

up to 20% applicant's co-financing

## SUBSIDIES TO SMEs ENGAGED IN PUBLICLY IMPORTANT ACTIVITIES

up to 300,000 rubles — for service providers

up to 600,000 rubles — for goods manufacturers

## SUBSIDIZING CREDIT AND FINANCE LEASE COMMITMENTS

up to 300,000 rubles — for interest payments

up to 400,000 rubles — for a financial lease down payment

# GRANTS AND SUBSIDIES

## GRANT FOR YOUNG AND SOCIAL ENTREPRENEURS

from 100,000 to 1,000,000 rubles

up to 25% applicant's co-financing

## INNOVATION VOUCHER

up to 500,000 rubles

to be used within six months of contract signing

## GRANT TO FACILITATE IT-INDUSTRY DEVELOPMENT

up to 2,000,000 rubles

up to 10% applicant's co-financing

## GRANT FOR DEVELOPMENT OF DOMESTIC AND INCOMING TOURISM

up to 2,000,000 rubles

up to 50% applicant's co-financing



# GUARANTEES

## START

up to 5,000,000 ruble guarantee per borrower

up to 5 years

## BASELINE

up to 25,000,000 ruble guarantee per borrower

up to 7 years

# PROPERTY SUPPORT

## Lease for 1 ruble



- for large companies, small and medium-sized businesses and the self-employed

- Small and medium-sized businesses engaged in socially important and priority activities may be granted property

without bidding

# INVESTMENT COMMISSIONERS

Designated officials in regional  
and municipal authorities

## WHAT THEY DO

Advise on business  
support measures

Assist in implementation  
of investment

Help resolve issues locally

COMFORTABLE CONDITIONS  
for starting or expanding your business  
in the Murmansk region



## UP-TO-DATE LIST OF INVESTMENT COMMISSIONERS

is available in the Investment  
Climate section of Murmansk  
region's investment portal



# #toliveinthenorth

## ARCTIC HECTARE

FREE land lot in the Murmansk region  
to implement your own business projects



## YOUR HOUSE IN THE ARCTIC

Allowance of UP TO 1.5 MILLION RUBLES  
for construction/purchase of a built  
or prefabricated house



\*for up to 5 years with an option to register ownership or take a lease

Business support 65



# CONTACTS

- Government of the Murmansk region  
Murmansk, Lenina ave. 75, [post@gov-murman.ru](mailto:post@gov-murman.ru), +7 (8152) 486-201
- Ministry of Arctic and Economic Development of the Murmansk region  
Murmansk, Lenina ave. 75, [econom@gov-murman.ru](mailto:econom@gov-murman.ru), +7 (8152) 486-232
- Murmansk Region Development Corporation  
Murmansk, Lenina ave. 82, suite 911, [corp@invest-murman.ru](mailto:corp@invest-murman.ru), +7 (8152) 567-787
- Far East Development Corporation, Murmansk branch  
Murmansk, Lenina ave. 82, suite 918, [info.artika@erdc.ru](mailto:info.artika@erdc.ru), +7 (8152) 566-533
- My Business 51  
Murmansk. Podstanitskogo str. 1, [moibiz@formap.ru](mailto:moibiz@formap.ru), +7 (8152) 994-310

● Investment support hotline





Murmansk Region  
Development Corporation



Photos courtesy of the Government of the Russian Federation, Ministry of Information Policy, Committee on Tourism,  
Murmansk Region Development Corporation, FSUE Atomflot, OOO Kandalaksha Sea Commercial Port, AO Kamaltransstroy,  
OOO Novatek-Murmansk, Dmitriy Dubov, Alexander Alexeev, Maxim Malyutin, Vitaliy Novikov and Alexander Sergeenko



A scenic landscape featuring a forest of tall evergreen trees, a river with a waterfall, and the Aurora Borealis (Northern Lights) in the sky. The text "#toliveinthenorth" is overlaid in the center.

#toliveinthenorth

